AMERICAN PRODUCERS SUPPLY
Industrial, Construction and Oil Field Supplies

Northwest Tool Supply, Inc.

Marietta, OH	Columbus, OH	Sunbury, OH	Lancaster, OH	Cincinnati, OH	Portsmouth, OH	Ferdinand, IN
119 Second St	590 N Hague Ave	6914 St Rt 37E	1806 Victor Rd	10770 Kenwood Rd	1763 10th St	2130 Industrial Park Rd
(740) 373-5050	(614) 272-1113	(740) 362-7249	(740) 654-3711	(513) 791-4252	(740) 354-3479	(812) 998-2130

Huntington, WV	St. Albans, WV	Bridgeville, PA	Louisville, KY	Glasgow, KY	Wixom, MI
333 Washington Ave	2822 Winfield Rd	131 Southpointe Dr	520 South 15th St	129 Beaver Trail	30270 Beck Rd
(304) 525-3545	(304) 755-0009	(412) 220-2370	(502) 583-3875	(270) 861-0060	(248) 669-4040

06/29/20

To Whom it May Concern:

Subject: Acquisition Announcement

American Producers Supply Company, a major supplier of Industrial, Construction and Oil Field Supplies in the Midwest, is pleased to announce the acquisition of Northwest Tool Supply, a long-standing construction supplier located in Wixom Michigan, northwest of Detroit.

American Producers Supply (APS) has experienced significant growth in all three of its market segments by adhering to the corporate vision of being the most respected supplier in the eyes of its targeted customers. The acquisition of Northwest Tool Supply on June 26th extends the geographic coverage of American Producers to include southern Michigan and will now include northwestern Ohio for daily delivery service.

American Producers is honored to have both the former owners of Northwest Tool Supply, Carroll Randall and Larry Seiler and all of their employees joining the APS family. This acquisition is contiguous to the existing markets covered by American Producers and fits extremely well into the hub-and-spoke concept utilized by APS to provide same day/next day delivery to their entire customer base.

With this addition American Producers now has 13 locations in the Midwest. Prior to the acquisition American Producers serviced customers throughout Ohio, West Virginia, Western Pennsylvania, Kentucky and Southern Indiana with corporate headquarters in Marietta. Branches are located in Columbus, Sunbury, Lancaster, Cincinnati and Portsmouth, Ohio; Huntington and St.Albans, West Virginia; and in Bridgeville, Pennsylvania, 8 miles southwest of Pittsburgh, Louisville and Glasgow Kentucky and Ferdinand,Indiana.

American Producers is a full line construction supply distributor as well as a complete maintenance, repair and operating supplies distributor. APS also offers specialized services throughout the United States for various industries including railroad, power generation, oil and gas pipeline, coal mining and many metal, aluminum and wood manufacturing facilities. Some of these services include safety inspections, on-site hydraulic bolting services and calibrations, and specialized lifting and rigging manufacturing. American Producers also supplies construction tools, products and supplies to many major roofing, highway and general contractors throughout the midwest.

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Northwest Tool Supply has been a long-standing construction supply house that was started on April 1st 1983. And on April 1st 1990 they moved into the new location at 30270 Beck Road, Wixom Michigan. Both Larry and Carroll feel the additional product lines that APS has available along with their special services will be an important factor for the continued growth of Northwest Tool as a branch of American Producers Supply Company in the future.

Both companies are Milwaukee Tool Distributors and Northwest has an outstanding reptuatiton as the premier repair center for Milwaukee products in the entire region. Tim McVicar the repair manager started his career at Milwaukee Corporation as a repair technician and has been with the company over 11 years. Kenneth Pokley is also a seasoned veteran that assists with sales having several years of experience in the industry.

The recent pandemic delayed the acquisition for a few months but with restrictions being relaxed both parties were able to proceed.

With several years of steady and significant growth American Producers continues to expand its geographic footprint where practical. For further information go to the APS website at ***www.americanproducers.com***.

Sincerely

Joseph H. Wesel II

Executive Vice President & General Manager

American Producers Supply

1-740-373-5050 Ext.1113

www.americanproducers.com

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